



## "ZIG ZAG" Your Way to Success

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Although we'd prefer everything go perfectly straight from beginning to end, our journey to success seldom turns out that way.

In fact the "straight" route is completely unnatural. Did you know there are no perfectly straight lines in the universe? Everything is energy, and energy travels in waves. Therefore, "straight" doesn't even exist. Yet notice how when things go a little off course, most people get frustrated, get down, and want to give up.

Why do we get upset when things don't go the way we'd like them to go?

Because we have an expectation that is virtually impossible to meet.

The simple truth is that the journey to success is full of twists, turns, ups, downs, stops and reverses. By fully understanding this fact, you can now begin or continue your journey knowing that you, like everyone else on this planet, will have to "zig zag" your way to success!

The beauty of this knowledge is that you won't be deluded into having unrealistic expectations of the "straight line to the top" syndrome. Without these expectations chances are you won't get as upset or even give up when things aren't going your way, because you know being off track is normal — and therefore "perfect."

A good example of what I'm talking about is man's mission to the moon in 1969.

During that extraordinarily successful flight, do you know how often the spacecraft was actually "on course"? Believe it or not, it was straight on path *only three percent* of the time. That means it spent 97 percent of the time "off course"! That also means it spent the majority of its time *correcting*.

The same holds true for the journey to success. Expect to spend a large amount of your time *correcting*. This is why perfectionists have a difficult time being highly successful.

Perfectionism is a form of fear. It is usually based in the fear of failure or

the fear of disapproval. In either case, perfectionism often leads to paralysis.

Perfectionists are scared to death of making mistakes; therefore, they either avoid taking action or are painfully slow.

The truth is, most people are afraid to make mistakes. It's no wonder, since many of us grew up being embarrassed or punished for our mistakes. Yet if you want to succeed, you must be willing to accept mistakes and inefficiencies as part of the journey.

I'm sure you've heard of Babe Ruth. He was known as the "home run king" of baseball. What many people don't know is that he was also the strike-out king! Mistakes are our natural way of learning. They are the "feedback" we need for correction.

Let me share with you the ultimate success formula:

Take action...get feedback...learn...make the correction...take more action...get feedback...etc. — and repeat this process again and again until you reach your goal.

As long as you continue this cycle and *never give up*, it is virtually impossible to fail in the long run. Can you see how that's true? Adopt the attitude that correction is natural and focus on continuously acting and correcting until you get to wherever you want to go.

The secret to success is to "zig zag" your way to the top.

The secret to happiness is to smile along the way.

DAILY DECLARATIONS:

Correction is natural.

Mistakes are how I learn.

I expect a winding road.

I never give up.

I zig zag my way to success.