

I believe the #1 obstacle we face in our business, the #1 thing that stops New distributors from going out and really blowing the roof off their business is...

EGO.

Embarrassment.

Being embarrassed about your Shaklee Business.

Being afraid to admit to your friends and family that YOU are doing "one of those deals".

Let's face it – amazing as it may be – even though hundreds of thousands of people are joining our industry each and every WEEK – still... joining a Multi-Level company is just not considered "Normal".

Well... forget about "Normal". Who needs it.

Normal is caring what other people think, even when you know you're doing the right thing.

Normal is having 2 mortgages on your own home, and some credit card debt on the side!

Normal is "living for the weekend", because you're miserable all week!!

Normal is training for a "career" only to find out that the average person works at 14 different jobs over a 50+ year period!

Normal is dreaming of seeing the world, but your boss won't give you the time off.

Normal is hearing about what your kids did today, instead of seeing it for yourself.

Normal is catching a cold 5 times a year.

Normal is dreaming of sending your children to the best Universities, but not being able to afford it!

Normal is dreaming of an early retirement, but not being willing to do anything “abnormal” that might help make it happen...

Normal is working til you’re 65, and then getting a part-time job just to get by.

Normal is working til you’re 65, and then spending tons of your retirement income on prescription drugs.

Normal, according to the IRS, is working til you’re 65, and then not being able to write a check for \$2,000.

If you are sick of shooting for “**Normal**” – then don’t let yourself fall into the same trap as most Americans, be willing to do something about it!

So, forget about what you did in the past year.

Forget about what you have or have not done in your business so far...

GET FOCUSED ON WHAT YOU ARE GOING TO DO FOR THE FUTURE!!

OUR FUTURE BEGINS RIGHT NOW!!

Let's go DO this thing!